



**CARUSO
CARE** Inc.
PRODUCTS • EQUIPMENT • SERVICES

NCWLN
NATIONAL CEILING, WALL & LIGHTING NETWORK

REFERENCE LETTER
Target Store - Bryan Kimmerling
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Target Stores
Regional Office
7549 West Morris
Indianapolis, Indiana 46231-1359



July 2, 1992

Mr. Caruso,

I guess I'll have to admit it. Your cleaning system works. The test area done a year ago is still very white. While I must say that I am surprised; I am relieved to know that we at Target do now have a viable alternative to total ceiling replacement.

I trust you understand my hesitation in signing off on a process that for years had fallen short of promises made by all other companies. I commend both yourself and your National Accounts Executive, Ms. Hope Van Fossan. She is professional and very helpful at all times. I'm sure that you and your company will do well in the future and your relationship with Target will be long lived.

Sincerely,

Bryan Kimmerling
Building Services